

BEST'S COMPANY REPORT



AMALGAMATED LIFE INSURANCE COMPANY

Domiciliary Address: 333 Westchester Avenue, White Plains, New York 10604 United States **AMB #:** 006031 **NAIC #:** 60216 **FEIN#:** 13-5501223

Phone: +1-914-367-5000 Fax: +1-914-367-2533 Website: www.amalgamatedbenefitslife.com



Best's Credit Rating Effective Date

August 14, 2024

Analytical Contacts

Brian Virostek Financial Analyst II Brian.Virostek@ambest.com +1(908) 439-2200 Ext. 5531

Sally A. Rosen Senior Director Sally.Rosen@ambest.com +1(908) 439-2200 Ext. 5280

Information

Best's Credit Rating Methodology
Guide to Best's Credit Ratings
Market Segment Outlooks

Financial Data Presented

The financial data in this report reflects the most current data available to the Analytical Team at the time of the rating. Updates to the financial exhibits in this report are available here: Best's Financial Report.

Amalgamated Life Insurance Company

AMB #: 006031 | **NAIC #:** 60216 | **FEIN #:** 13-5501223 **Ultimate Parent:** AMB # 055392 - National Retirement Fund

Best's Credit Ratings

Financial Strength Rating (FSR)

A

Excellent

Outlook: **Stable** Action: **Affirmed**

Issuer Credit Rating (ICR)

a

Excellent

Outlook: **Stable** Action: **Affirmed**

Assessment Descriptors

Balance Sheet Strength	Very Strong
Operating Performance	Adequate
Business Profile	Neutral
Enterprise Risk Management	Appropriate



Page 2 of 16 August 29, 2024

Rating Rationale

Balance Sheet Strength: Very Strong

- The risk-adjusted capitalization of Amalgamated Life Insurance Company (Amalgamated Life) is assessed at the strongest level for its insurance and investment risks based on Best's Capital Adequacy Ratio (BCAR).
- Grew absolute capital and surplus in 2023 and through the first quarter of 2024 due mainly to net income and a decrease to non-admitted assets, respectively.
- Maintains more than sufficient current and overall liquidity ratios.
- Conservative investment portfolio consists of almost entirely investment-grade fixed-income securities and cash & short-term investments.
- While financial flexibility is limited owing to the lack of a line of credit or membership in the Federal Home Loan Bank, capitalization and liquidity have historically been more than adequate to support both short-term business requirements and longer-term strategic growth.

Operating Performance: Adequate

- After growing in prior years, Amalgamated Life's net premium has been declining since 2022, a trend that has continued into 2024. The lower premium has been driven by corrective pricing actions that have resulted in the non-renewal of several large accounts.
- Following operating and net losses reported in the two prior years, the company returned to profitability in 2023 and through the first quarter of 2024 by reporting operating and net income driven by profitability restoration initiatives within its voluntary individual disability and medical stop-loss segments.
- It grew net investment income modestly in 2023 and through the first quarter of 2024 versus the same period in the prior year from higher interest yields after net investment income had trended downward slightly in previous years.

Business Profile: Neutral

- Amalgamated Life maintains moderate shares of the group life, medical stop-loss and group disability markets among Taft-Hartley plans and organized labor, where sizable brand loyalty exists.
- Benefits from diversified distribution channels including internal sales, consultants, brokers, strategic alliances and associations.
- Lower moderate product risk profile from lower-risk life products and moderate-risk medical stop-loss, short-term disability and voluntary/worksite supplemental life and health products, as well as non-risk administrative services only (ASO) revenue.
- Operates in highly competitive group life and medical stop-loss markets.
- While premium is fairly well diversified among its products, premium is geographically concentrated. At year-end 2023, approximately 45% of direct premium was from the state of New York and 80% of direct premium was derived from five states.

Enterprise Risk Management: Appropriate

- Amalgamated Life maintains an enterprise risk management (ERM) policy that complies with New York State Department of Financial Services Regulation 203.
- The general counsel, who serves as the chief risk officer, chairs the ERM Committee composed of the CEO, EVP of Finance, CIO, CISO, chief actuary and vice president of Policy Services and advised by the company's compliance counsel.
- The outsourced Internal Audit department annually conducts a risk assessment, which results in a new risk assessment and audit
 plan for review and approval by the Audit Committee.
- The external asset management firm stress tests investments quarterly.

Outlook

• The stable outlooks reflect the very strong balance sheet strength assessment supported by BCAR at the strongest level and adequate, albeit fluctuating, operating results. In addition, reliable distribution relationships, an expanding product portfolio and increased geographic diversification will continue to sustain the neutral business profile.

Rating Drivers

- Negative rating action could occur if there was a material downward trend in operating performance.
- Negative rating action could occur if there was a material decline in geographic or product diversification.



• While unlikely, positive rating action could occur if the company expands its geographic diversification and net premium.

Key Financial Indicators

Best's Capital Adequacy Ratio (BCAR) Scores (%)

Confidence Level	95.0	99.0	99.5	99.6
BCAR Score	75.6	63.5	56.5	52.5

Source: Best's Capital Adequacy Ratio Model - L/H, US

	3-Mont	ths		Year	End - Decembe	r 31	
Key Financial Indicators USD (000)	2024	2023	2023	2022	2021	2020	2019
Assets:							
General Account	150,595	147,323	151,132	148,550	144,270	155,632	142,957
Total	150,595	147,323	151,132	148,550	144,270	155,632	142,957
Liabilities:							
Net Life Reserves	24,048	24,787	23,085	24,841	25,476	22,274	18,877
Net Accident & Health Reserves	28,449	31,432	27,826	31,261	26,685	23,866	19,506
Asset Valuation Reserve	760	704	742	681	603	537	466
Other General Account	27,098	25,457	29,992	24,446	18,953	28,692	28,558
Total	80,355	82,380	81,645	81,230	71,718	75,369	67,406
Total Capital and Surplus	70,240	64,943	69,487	67,320	72,552	80,264	75,551
Net Income	79	-3,073	1,987	-4,650	-9,101	4,868	9,160
Net Premiums Earned	30,073	30,835	119,241	133,188	137,111	116,291	99,723
Net Investment Income	1,144	996	4,117	3,165	3,139	3,344	3,477

Source: BestLink® - Best's Financial Suite

	3-Mor	iths		Year E	nd - Decembe	er 31		Weighted
Key Financial Ratios (%)	2024	2023	2023	2022	2021	2020	2019	Average
Operating Return on Revenue	0.2	-6.4	1.0	-2.3	-4.4	2.6	5.4	0.2
Operating Return on Capital and Surplus	0.5	-18.6	2.9	-6.6	-11.9	6.2	12.9	0.6
Net Investment Yield	3.6	3.2	3.3	2.5	2.3	2.4	2.6	2.6
Pre-Tax Investment Total Return	3.6	3.2	2.9	2.5	2.5	2.7	2.6	2.6

Source: $\mathsf{BestLink}^{\scriptscriptstyle{\circledR}}$ - $\mathsf{Best's}$ Financial Suite

	3-Months	•		Year End	l - December 31		
Leverage (%)	2024	2023	2023	2022	2021	2020	2019
General Account Liabilities to Capital and Surplus	1.1	1.3	1.2	1.2	1.0	0.9	0.9
Higher Risk Assets to Capital and Surplus:							
All Other Higher Risk Assets	0.1	0.1	0.1	0.1	0.1	0.1	0.2

Source: BestLink® - Best's Financial Suite

	3-Months	•		Year End	- December 31		
Liquidity Analysis	2024	2023	2023	2022	2021	2020	2019
Current Liquidity (%)	158.5	148.7	154.4	155.6	175.5	190.6	202.6
Net Operating Cash Flow USD (000)	3,198	-2,879	3,520	2,490	-9,422	5,237	6,965

Source: BestLink® - Best's Financial Suite

Credit Analysis

Balance Sheet Strength

The balance sheet strength assessment of Amalgamated Life Insurance Company (Amalgamated Life, the company) is very strong driven by the strongest level of risk-adjusted capitalization as measured by Best's Capital Adequacy Ratio (BCAR), partially offset by limited financial flexibility. However, more than sufficient capitalization and liquidity levels support both short-term requirements and longer term strategic business growth.



Page 4 of 16 August 29, 2024

Balance Sheet Strength (Continued...)

Capitalization

Amalgamated Life's risk-adjusted capitalization for its insurance and investment risks is assessed at the strongest level based on Best's Capital Adequacy Ratio (BCAR). The BCAR grew at year-end 2023 due to a 3% increase to absolute capital and surplus and a 10% decrease to net premium after declining in the prior two years due to decreases in absolute capital & surplus driven by net losses. Total capital has fluctuated over the last five years, reflecting an 0.8% 5-yr compound annual growth rate at year-end 2023. Absolute capital and surplus grew slightly through the first quarter of 2024 due mainly to a decrease in non-admitted assets.

Leverage metrics are satisfactory. The 1.7 to 1 ratio of net premium to capital and surplus at year-end 2023 had resulted from capital growth keeping pace with premium growth. Similarly, the company's ratio of adjusted capital and surplus to liabilities was 86.8%, while its reinsurance leverage ratio was favorably low at 20.9%.

Liquidity has remained more than sufficient over the last five years, with overall and current liquidity ratios reported at 186.8% and 154.4%, respectively, at year-end 2023. Amalgamated Life has generally reported positive cash flow in recent years with the exception of 2021, when a net loss caused negative cash flow. While the company has limited access to external capital due to a lack of a line of credit or membership with the Federal Home Loan Bank (FHLB), it has historically maintained a more than sufficient level of liquidity as reflected by its very liquid investment portfolio.

	3-Mor	nths		Year	End - December	r 31	
Capital Generation Analysis USD (000)	2024	2023	2023	2022	2021	2020	2019
Beginning Capital and Surplus	69,487	67,320	67,320	72,552	80,264	75,551	66,765
Net Operating Gain	79	-3,073	1,987	-4,650	-9,101	4,868	9,160
Other Changes in Capital and Surplus	673	696	179	-582	1,390	-155	-375
Net Change in Capital and Surplus	753	-2,377	2,167	-5,232	-7,711	4,713	8,786
Ending Capital and Surplus	70,240	64,943	69,487	67,320	72,552	80,264	75,551
Net Change in Capital and Surplus (%)	1.1	-3.5	3.2	-7.2	-9.6	6.2	13.2
Net Change in Capital and Surplus (5 yr CAGR)		•••	0.8				

Source: BestLink® - Best's Financial Suite

Asset Liability Management - Investments

Amalgamated Life engages an external asset manager to manage the majority of its investments according to its investment policy emphasizing liquidity and low risk. The investment portfolio predominately consists of almost entirely investment-grade fixed income securities with the remainder composed of cash & short-term investments. Fixed income securities are well diversified among corporate, U.S. state/special revenue, foreign and U.S. government issues with an average maturity of over 9 years at year-end 2023. Although the company in recent years shifted a larger portion of its fixed income portfolio to higher risk but still investment grade NAIC Class 2 issues to maintain returns given the low interest rate environment before 2022, its 25.1% of these securities at year-end 2023 remains lower than the average % for life and health carriers.

_	3-Month	ıs		Year	End - December	31	
Composition of Cash and Invested Assets	2024	2023	2023	2022	2021	2020	2019
Total Cash and Invested Assets USD (000)	126,369	121,615	125,081	125,601	125,071	142,916	135,831
Composition Percentages (%)							
Unaffiliated:							
Cash and Short Term Investments	1.2	0.4	0.7	4.9	2.6	12.8	8.6
Bonds	98.8	99.6	99.2	95.1	97.4	87.1	91.3
Total Unaffiliated	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Source: BestLink® - Best's Financial Suite



Page 5 of 16 August 29, 2024

Balance Sheet Strength (Continued...)

Years Average Bonds and Short Term Investments - Distribution by Maturity (%) 0-1 1-5 5-10 10-20 20+ (Years) Government Bonds 1.4 1.9 0.6 5.4 Government Agencies and Municipal Bonds 0.4 1.7 9.7 17.3 3.1 11.0 Industrial and Miscellaneous Bonds 2.1 39.9 18.6 4.2 5.4 6.5 **Total Bonds** 3.8 43.5 21.8 14.0 16.9 9.3

Source: BestLink® - Best's Financial Suite

Year	End	- D	ecem	ber	31

_					
Bonds - Distribution by Issuer	2023	2022	2021	2020	2019
Bonds USD (000)	124,136	119,409	121,763	124,533	124,015
US Government (%)	3.8	3.9	4.2	7.7	14.2
Foreign Government (%)			0.6	0.6	0.6
Foreign - All Other (%)	13.7	14.1	13.6	6.3	4.4
State, Municipal & Special Revenue (%)	26.0	24.7	26.2	29.7	22.9
Industrial & Miscellaneous (%)	56.5	57.4	55.5	55.8	57.9
Total Bonds (%)	100.0	100.0	100.0	100.0	100.0

Source: BestLink® - Best's Financial Suite

Reserve Adequacy

Amalgamated Life's actuarial liabilities are generally short-term in nature and are not interest rate sensitive. Consequently, changes in economic conditions and interest rates are not material to reserve adequacy. The company does maintain a block of individual and group life insurance reserves associated with long-term contracts, as well as a small block of individual disability business, critical illness and accident only policies.

Holding Company Assessment

The ultimate co-parent owners are the National Retirement Fund and affiliates of Workers United and Unite Here, who in turn own the intermediate holding company, ALICO Services Corporation (ASC). ASC in turn owns Amalgamated Life Insurance Company (Amalgamated Life), Amalgamated Employee Benefits Administrators (AEBA, formerly known as Alicare Inc.), and Amalgamated Medical Care Management (AMCM, formerly known as Alicare Medical Management, Inc.).

Operating Performance

Amalgamated Life's net premium declined in 2023 and the prior year after growing annually in the three previous years, reflecting a 4.3% 5-yr compound annual growth rate at year-end 2023. Declines were due mainly to the non-renewal of certain under-performing and mediocre stop-loss cases, the termination of one employer group's voluntary disability policies and refunds on retrospectively rated group life cases. Premium growth before 2022 reflected new sales of life, medical stop-loss, short-term disability and voluntary/worksite supplemental life/health products. Net premium was slightly lower through the first quarter of 2024 versus the same period in the prior year. The company has also grown its significant administrative services only (ASO) premium equivalents annually over the last five years, reaching \$940 million at year-end 2023.

Amalgamated Life returned to profitability in 2023 and through the first quarter of 2024 due to profitability restoration initiatives after reporting pre-tax net operating losses and net losses in the two prior years. These initiatives, including rate increases and the non-renewal of poorly and mediocre performing business, drove materially lower net underwriting losses following higher net underwriting losses reported in 2022 and 2021. Prior underwriting losses were driven by higher than expected cancer and COVID-19 claims in its medical stop-loss segment, elevated loss ratios within two large employer groups in its voluntary disability segment and, in 2021, an elevated loss ratio from COVID-19 claims in its group life segment. The company reported sizable net underwriting gains prior to 2021.

Net investment income grew at year-end 2023 and through the first quarter of 2024 vs the same period in the prior year from higher interest yields after net investment income had trended downward slightly in previous years. The 5-yr year average net yield at year-end 2023 was below the average for life and health carriers with adequate operating performance, reflecting the company's conservative investment portfolio.



Operating Performance (Continued...)

Year End - December 31

Net Operating Gain By LOB USD (000)	2023	2022	2021	2020	2019
Individual Life	434	-330	-14	82	73
Group Life	4,561	5,487	2,250	1,177	4,014
Accident & Health	-3,008	-9,806	-11,337	3,609	5,074
Total	1,987	-4,650	-9,101	4,868	9,160

Source: BestLink® - Best's Financial Suite

Year End - Dec	ember	31
----------------	-------	----

Accident & Health Statistics	2023	2022	2021	2020	2019
Net Premiums Written USD (000)	50,237	58,295	56,390	47,294	42,060
Net Premiums Earned USD (000)	40,462	50,080	48,967	41,945	37,024
Claims and Cost Containment Ratio (%)	101.1	102.5	103.9	72.2	70.6
Expense Ratio (%)	17.6	23.0	26.5	25.7	23.8
Combined Ratio (%)	118.7	125.5	130.4	97.9	94.4
Underwriting Results USD (000)	-9,273	-14,651	-16,873	-491	890

Source: BestLink® - Best's Financial Suite

Business Profile

Amalgamated Life, founded in 1943 and based in White Plains, NY, is licensed in 50 states and the District of Columbia. The company is wholly-owned by holding company ALICO Services Corporation (ASC) which, in turn, is 93.8% owned by the National Retirement Fund and 6.2% owned by affiliates of Workers United and UNITE HERE. ASC's other subsidiaries include Amalgamated Employee Benefits Administrators, Inc. (AEBA), a third-party administrator and Amalgamated Medical Care Management, Inc. (AMCM), a medical care management company. ASC generates over \$1 billion in premium equivalents and fee revenue within the organization. These businesses diversify ASC and assist Amalgamated Life in providing its products and services.

Amalgamated Life has historically served diverse businesses, unions, and health and welfare funds, specializing in Taft-Hartley Plans and organized labor. The company is strategically well positioned in helping working people and their families to achieve financial security by providing life, health and pension products and services. It continues to consistently grow while maintaining a low cost, moderate risk profile.

Products offered include group term life, medical stop loss, group short-term disability and voluntary/worksite products including accident, critical illness, short-term disability, portable term life, whole life, dental, legal, a hearing aid discount program and identity protection. While Amalgamated Life operates in the competitive group life and medical stop-loss markets, it has generally grown term life net premium meaningfully before 2022 and successfully competes with several larger carriers for quality medical stop-loss business. The company maintains moderate shares of the group life, medical stop-loss and group disability markets among Taft-Hartley plans and organized labor, where significant brand loyalty exists. Amalgamated Life introduced a group voluntary/worksite critical illness product in 2024 after launching new voluntary/worksite portable term life, accident and group disability products in 2021. The company entered two medical stop-loss strategic partnerships in 2020 with it retaining 20%-30% of the risk.

Amalgamated Life maintains an overall moderate product risk profile. Gross premium was fairly well diversified among products at year-end 2023, consisting of lower risk life (mostly group term life - 48%), higher moderate risk medical stop-loss (36%) and medium moderate risk group short-term disability and voluntary/worksite supplemental life and health products (16%). Also, non-risk administrative services only (ASO) revenue composed approximately one-third of total revenue. However, four-fifths of direct premium was derived from three adjacent northeastern states (New York, New Jersey and Pennsylvania), as well as California and Missouri. The company is strategically diversifying beyond these states by growing its voluntary/worksite supplemental life and health and medical stop-loss segments, selling to associations and adding strategic partners.

Diversified distribution channels include internal sales, consultants, brokers, strategic alliances and associations.



Page 7 of 16 August 29, 2024

Business Profile (Continued...)

	Direct Prem Writter				Reinsurance Premiums Ceded		Net Premiums Written		
2023 By Line Business	USD (000)	%	USD (000)	%	USD (000)	%	USD (000)	%	%
Individual Life	224	0.2	2,011	5.5	140	1.1	2,095	1.8	93.7
Group Life	45,114	47.2	34,645	94.5	3,074	23.7	76,684	64.3	96.1
Accident & Health	50,237	52.6			9,775	75.3	40,462	33.9	80.5
Total	95,575	100.0	36,656	100.0	12,990	100.0	119,241	100.0	90.2

Source: BestLink® - Best's Financial Suite

Year End - December 31

Geographic Breakdown by Direct Premiums Written and Deposit-Type Contracts USD					
(000)	2023	2022	2021	2020	2019
New York	42,957	48,604	42,842	37,521	34,498
California	9,915	11,050	9,448	6,390	5,896
Pennsylvania	9,101	11,093	18,776	7,070	6,781
New Jersey	8,194	9,086	8,932	7,994	8,018
Missouri	6,148	5,156	4,193	4,364	3,773
Top 5 States	76,315	84,989	84,190	63,338	58,966
All Other	24,811	30,528	26,678	22,853	18,338
Total	101,125	115,517	110,869	86,191	77,304
Geographic Concentration Index	0.21				

Source: BestLink® - Best's Financial Suite

Enterprise Risk Management

Amalgamated Life maintains a formal Enterprise Risk Management (ERM) program. The company's ERM Policy complies with New York State Department of Financial Services (NYSDFS) Regulation 203. Company officers periodically participate in risk identification and risk tolerance review exercises, culminating in the development of updated risk appetite and tolerance statements, as well as the prioritizing of risk for monitoring by the Company. The ERM committee reviews these statements annually.

The General Counsel, who serves as the Chief Risk Officer (CRO), chairs the ERM Committee composed of the CEO, EVP of Finance, CIO, CISO, Chief Actuary and VP of Policy Services and advised by the company's Compliance Counsel. The CRO is responsible for ensuring that risks are properly identified, monitored and mitigated in accordance with NYSDFS requirements and best practices. The ERM Committee, which meets quarterly, evaluates risks as a whole and assesses potential impact on balance sheet strength, operational performance and business profile. Also, Amalgamated Life manages risk less formally via its weekly meetings of the executive team, which includes members of the ERM Committee. In these meetings, the executive team discusses corporate issues and develop action plans as needed to monitor and resolve these issues.

Amalgamated Life annually certifies compliance with NYSDFS cyber security regulations and maintains a cyber security insurance policy. The Chief Information Security Officer (CISO) presents annually to the Board of Directors and regularly updates the ERM and Audit Committees regarding cyber security and data monitoring.

The company's outsourced internal audit firm annually performs a risk assessment, which includes detailed risk factor assessments and questionnaires that are completed by various business heads, along with interviews of senior management. This process culminates each year in a new risk assessment and audit plan for approval by the Audit Committee at its March meeting.

BlackRock, the company's asset manager, stress tests the investment portfolio quarterly.

Reinsurance Summary

Amalgamated Life cedes excess group life, AD&D and medical stop-loss business to Swiss Re Life and Health America. The company also cedes catastrophic coverage to Zurich American Insurance Co.



Enterprise Risk Management (Continued...)

Environmental, Social & Governance

AM Best considers Amalgamated Life's exposure to material environmental, social, and governance (ESG) risks to be low. The company's investment holdings are within external ESG benchmarks, as provided by BlackRock.

Financial Statements

	3-Months				Year End - December 31				
	2	2024	2	2023	2	2022			
Balance Sheet	USD (000)	%	USD (000)	%	USD (000)	%			
Cash and Short Term Investments	1,548	1.0	936	0.6	6,136	4.1			
Bonds	124,811	82.9	124,136	82.1	119,409	80.4			
Other Invested Assets	10		10		56				
Total Cash and Invested Assets	126,369	83.9	125,081	82.8	125,601	84.6			
Premium Balances	4,488	3.0	3,300	2.2	4,991	3.4			
Net Deferred Tax Asset	3,710	2.5	3,710	2.5	3,033	2.0			
Other Assets	16,028	10.6	19,041	12.6	14,925	10.0			
Total General Account Assets	150,595	100.0	151,132	100.0	148,550	100.0			
Total Assets	150,595	100.0	151,132	100.0	148,550	100.0			
Net Life Reserves	24,048	16.0	23,085	15.3	24,841	16.7			
Net Accident & Health Reserves	28,449	18.9	27,826	18.4	31,261	21.0			
Asset Valuation Reserve	760	0.5	742	0.5	681	0.5			
Other Liabilities	27,098	18.0	29,992	19.8	24,446	16.5			
Total General Account Liabilities	80,355	53.4	81,645	54.0	81,230	54.7			
Total Liabilities	80,355	53.4	81,645	54.0	81,230	54.7			
Capital Stock	2,500	1.7	2,500	1.7	2,500	1.7			
Paid-In and Contributed Surplus	7,550	5.0	7,550	5.0	7,550	5.1			
Unassigned Surplus	60,190	40.0	59,437	39.3	57,270	38.6			
Total Capital and Surplus	70,240	46.6	69,487	46.0	67,320	45.3			
Total Liabilities, Capital and Surplus	150,595	100.0	151,132	100.0	148,550	100.0			

Source: BestLink® - Best's Financial Suite

	3-Mor	nths	Year End - December 31		
Income Statement USD (000)	2024	2023	2023	2022	
Net Premiums Earned:					
Individual Life			2,095	1,917	
Group Life			76,684	81,191	
Accident & Health			40,462	50,080	
Total Net Premiums Earned	30,073	30,835	119,241	133,188	
Net Investment Income	1,144	996	4,117	3,165	
Other Income	16,987	16,441	66,829	65,846	
Total Revenue	48,204	48,272	190,188	202,199	
Policy Benefits	26,916	30,234	103,647	123,177	
Commissions and Expense Allowances	1,648	1,941	7,470	8,300	
Insurance and Other Expense	19,540	19,170	77,000	75,371	
Pre-Tax Net Operating Gain	100	-3,073	2,071	-4,650	
Income Taxes Incurred	21		84		
Net Operating Gain	79	-3,073	1,987	-4,650	
Net Income	79	-3,073	1,987	-4,650	

Source: BestLink $^{\tiny{\circledR}}\,$ - Best's Financial Suite



Page 9 of 16 August 29, 2024

AMB #: 006031 - Amalgamated Life Insurance Company

	3-Months	;	Year End - De	cember 31
Statement of Operating Cash Flows USD (000)	2024	2023	2023	2022
Net Premiums Collected	30,839	30,335	123,630	140,382
Net Investment Income	1,181	989	4,102	3,377
Other Income Received	17,000	16,452	66,985	65,804
Total Collected Operating Revenue	49,020	47,775	194,717	209,563
Net Benefits and Loss Related Payments	25,171	29,102	104,834	121,071
Commissions and Other Expenses Paid	20,651	21,515	86,363	86,002
Income Taxes Paid (Recovered)		37		
Total Paid Expenses and Transfers	45,822	50,654	191,197	207,073
Net Operating Cash Flow	3,198	-2,879	3,520	2,490

Source: BestLink® - Best's Financial Suite



Page 10 of 16 August 29, 2024

Last Update

August 28, 2024

Identifiers

AMB #: 006031 NAIC #: 60216

FEIN #: 13-5501223

Contact Information

<u>Domiciliary Address:</u> 333 Westchester Avenue, White Plains, New York 10604 United States

Web:

www.amalgamatedbenefitslife.com

Phone: +1-914-367-5000 **Fax:** +1-914-367-2533

Financial Data Presented

The financial data in this report reflects the most current data available at the time the report was

printed.

Amalgamated Life Insurance Company

Operations

Date Incorporated: September 29, 1943 | Date Commenced: February 01, 1944

Domiciled: New York, United States

Licensed: (Current since 06/14/2012). The company is licensed in the District of

Columbia and all states.

Business Type: Life, Annuity, and Accident

Organization Type: Stock

Marketing Type: Direct Response

Best's Financial Size VII (USD 50 Million to Less than 100 Million)

Category:

Best's Credit Ratings

Rating Relationship

AM Best Rating Unit: 006031 - Amalgamated Life Insurance Company

Best's Credit Rating Effective Date: August 14, 2024

Refer to the <u>Best's Credit Report for AMB# 006031 - Amalgamated Life Insurance Company</u> for details regarding the rating rationale, credit analysis, and financial exhibits available at the time the credit analysis was performed.

Best's Credit Rating History

AM Best has assigned ratings on this company since 1976. In our opinion, the company has an Excellent ability to meet their ongoing insurance obligations and an Excellent ability to meet their ongoing senior financial obligations.

The following are the most recent rating events, for longer history refer to Rating History in BestLink:

Best's Financial Strength Ratings

Best's Long-Term
Issuer Credit Ratings

Effective Date	Rating	Outlook	Action	Rating	Outlook	Action
Current -						
Aug 14, 2024	A	Stable	Affirmed	a	Stable	Affirmed
Aug 30, 2023	Α	Stable	Affirmed	a	Stable	Affirmed
Aug 12, 2022	Α	Stable	Affirmed	a	Stable	Affirmed
Aug 3, 2021	Α	Stable	Affirmed	a	Stable	Affirmed
Aug 20, 2020	Α	Stable	Affirmed	a	Stable	Affirmed

Corporate Structure

Ultimate Parent: AMB # 055392 - National Retirement Fund

Based on AM Best's analysis, AMB# 055392 National Retirement Fund is the AMB Ultimate Parent and identifies the topmost entity of the corporate structure. Access in BestLink this company's current Corporate Structure.



Page 11 of 16 August 29, 2024

Management

Officers

President and CEO: Paul Mallen **EVP:** John Thornton (Sales & Marketing)

SVP and Chief Information Officer: Raghubar Singh SVP, Secretary and General Counsel: Ellen Dunkin

SVP and Chief Actuary: Jonathan Pollio

SVP: Leslie Bostic **SVP:** Timothy Clark SVP: John Dubil **SVP:** Cynthia Katsaras SVP: Victoria Sartor

Vice President and Controller: Albert Olechnowicz

Vice President: Melanie Cannon Vice President: Martin Cohen Vice President: Pamela Duffy Vice President: Carol Herrera Vice President: Joel Mueller Vice President: Pradeep Purandare Vice President: Michael Schaefer Vice President: Lee Souksay

Directors

Chris Baumann Gary Bonadonna, Jr. Julie Bracero-Kelly John Fowler

Lynne Fox

Naomi Hanshew

Jean Hervey Patrick Jones, Sr.

Paul Mallen

David Melman

Homi Patel

Warren Pepicelli

Maria Rivera

Edgar Romney

Richard Rumelt

Steven Thomas

Steven Weiner

Regulatory

Auditor: BDO USA, LLP

Actuary: Jonathan Pollio, FSA, MAAA

An examination of the financial condition was made as of December 31, 2017, by the insurance department of New York. The 2023 annual independent audit of the company was conducted by BDO USA, LLP. The annual statement of actuarial opinion is provided by Jonathan Pollio, FSA, MAAA, SVP and Chief Actuary.

Professional Service Providers

Investment Managers, Advisors, Brokers/Dealers:



Page 12 of 16 August 29, 2024

BLACKROCK FINANCIAL MANAGEMENT (BFM) (Unaffiliated Firm)

Principal Law Firm: Schulte Roth & Zabel LLC

Visit <u>Best's Insurance Professional Resources</u> to search for additional Attorneys, Adjusters, and Expert Service Providers with experience serving the insurance industry.

State Rate Filings

Summary of Approved Filings

The table below shows the number of approved filings in the last five years. For more information, please refer to Best's State Rate Filings - 006031 - Amalgamated Life Insurance Company

Major Line	2024	2023	2022	2021	2020
Group Health - Accident Only	4		9	20	9
Group Health - Accidental Death & Dismemberment	•••	2	2		1
Group Health - Disability Income	1			6	34
Group Health - Specified Disease - Limited Benefit	4	32			
Group Life - Term	3	5	2		
Health - Excess/Stop Loss	1		1	6	41
Health - Other	5	2		4	5
Individual Health - Accident Only	1			3	2
Individual Health - Disability Income		1	2	1	1
Individual Health - Specified Disease - Limited Benefit			1		
Individual Life - Whole					2
Life - Other	1			2	4
Multi-Line - Other	3		3	1	2
Total	23	42	20	43	101

Source: Best's State Rate Filings

Financial Results

Financial exhibits presented in this report provide calculated ratios using the most recent company-filed statements available in BestLink - Best's Statement File – L/H, US. Access Quantitative Analytical Report (QAR) Annual and Quarterly for additional details.

Currency: US Dollars

Balance Sheet Highlights

	Year End - December 31							
Ceded Reinsurance Analysis	2023	2022	2021	2020	2019			
Amalgamated Life Insurance Company								
Face Amount Reinsurance Ceded USD (000)	10,169,012	11,000,457	9,207,827	6,953,358	7,454,804			
Unaffiliated Reinsurance Recoverable / Capital & Surplus (%)	18.7	16.9	14.2	5.4	3.7			
Total Reinsurance Recoverable / Capital & Surplus (%)	18.7	16.9	14.2	5.4	3.7			
Surplus Relief (%)	-0.6	-0.5	-0.4					
Reinsurance Leverage (%)	20.9	19.6	16.8	7.9	6.9			
Group Life Composite								
Total Reinsurance Recoverable / Capital & Surplus (%)	2.9	2.8	2.4	2.1	2.3			
Reinsurance Leverage (%)	69.3	84.9	82.2	78.9	83.2			

Source: $\mathsf{BestLink}^{\circledR}$ - $\mathsf{Best's}$ Financial Suite



Page 13 of 16 August 29, 2024

Balance Sheet Highlights

Asset Liability Management | Investments

	6-Month	S		Year End - December 31			
	2024	2023	2023	2022	2021	2020	2019
Bond Portfolio							
Bonds & Short Term Investments USD (000)	126,616	122,140	124,136	120,558	121,763	125,033	124,015
Unaffiliated Bonds:							
US Government			3.8	3.9	4.2	7.7	14.2
Foreign Government					0.6	0.6	0.6
Foreign – All Other			13.7	14.1	13.6	6.3	4.4
State, Municipal & Special Revenue			26.0	24.7	26.2	29.7	22.9
Industrial & Miscellaneous			56.5	57.4	55.5	55.8	57.9
Total Bonds			100.0	100.0	100.0	100.0	100.0
By Private vs Public (%)							
Private issues			15.0	12.2	9.9	1.4	0.6
Public issues			85.0	87.8	90.1	98.6	99.4
By Quality (%)							
Class 1	75.0	71.8	74.9	70.1	68.0	72.1	81.6
Class 2	25.0	28.2	25.1	29.8	31.9	27.8	18.3
Class 4				0.1	0.1	0.1	0.1
Class 6		0.1	0.1				
Below Investment Grade (NAIC 3-6)		0.1	0.1	0.1	0.1	0.1	0.1
Below Investment Grade - % of Capital & Surplus		0.1	0.1	0.1	0.1	0.1	0.2

Source: BestLink® - Best's Financial Suite

Business Profile Highlights

Historical Market Presence

Voar	End	_	December	31
теаг	Ena	-	December	эт

	2023	2022	2021	2020	2019
By Line Breakdown - NPW USD (000)					_
Individual Life	2,095	1,917	1,867	2,228	2,300
Group Life	76,684	81,191	86,277	72,118	60,399
Accident & Health	40,462	50,080	48,967	41,945	37,024
Total	119,241	133,188	137,111	116,291	99,723

Source: BestLink® - Best's Financial Suite



Page 14 of 16 August 29, 2024

Business Profile Highlights

Historical Market Presence (Continued...)

Year End - December 31

Year End - December 31

Geographic Breakdown by Direct Premiums Written and Deposit-Type Contracts USD					
(000)	2023	2022	2021	2020	2019
New York	42,957	48,604	42,842	37,521	34,498
California	9,915	11,050	9,448	6,390	5,896
Pennsylvania	9,101	11,093	18,776	7,070	6,781
New Jersey	8,194	9,086	8,932	7,994	8,018
Missouri	6,148	5,156	4,193	4,364	3,773
Illinois	4,052	5,057	4,574	4,920	4,009
Texas	3,349	4,268	3,197	685	140
Indiana	2,326	2,411	2,153	838	193
Florida	1,829	2,216	1,401	1,342	1,210
Massachusetts	1,468	1,464	1,157	1,321	1,435
All Other	11,786	15,114	14,197	13,747	11,351
Total	101,125	115,517	110,869	86,191	77,304
Geographic Concentration Index	0.21				
Source: BestLink® - Best's Financial Suite					

Source: BestLink® - Best's Financial Suite

	2023	2022	2021	2020	2019
By Line Reserves USD (000)					
Individual Life	2,923	3,293	2,643	1,728	2,275
Group Life	3,421	3,547	4,648	60,961	4,982
Accident & Health	10,975	10,679	10,897	4,058	1,722
Total (including Supplemental Contracts)	17,320	17,519	18,188	66,747	8,978

Source: BestLink® - Best's Financial Suite

Source: Destaining - Desta Findricial Suite								
		Year End - December 31						
	2023	2022	2021	2020	2019			
Life Policies Statistics			,	,				
Ordinary Policies								
Issued	60	76	14	21	30			
In Force	14,007	13,915	13,399	14,847	16,232			
Group Policies								
Issued	10	11	20	85	12			
In Force	329	350	367	409	367			
Group Certificates								
Issued	2,146	12,223	26,029	24,967	17,516			
In Force	704,989	706,542	786,191	720,373	742,941			
Life Insurance In Force USD (000)								
Whole Life & Endowment & Additions	149,892	141,088	128,872	143,506	156,514			
Term	680	980	1,230	1,330	1,330			
Group	31,570,080	32,592,708	30,394,187	26,849,699	26,812,014			
New Life Business Issued USD (000)								
Whole Life & Endowment & Additions	1,367	2,207	354	346	961			
Group	104,796	3,085,733	2,280,891	987,560	1,661,155			
Source: Bestlink® - Best's Financial Suite								

Source: BestLink® - Best's Financial Suite



Page 15 of 16 August 29, 2024

A Best's Financial Strength Rating opinion addresses the relative ability of an insurer to meet its ongoing insurance obligations. The ratings are not assigned to specific insurance policies or contracts and do not address any other risk, including, but not limited to, an insurer's claims-payment policies or procedures; the ability of the insurer to dispute or deny claims payment on grounds of misrepresentation or fraud; or any specific liability contractually borne by the policy or contract holder. A Financial Strength Rating is not a recommendation to purchase, hold or terminate any insurance policy, contract or any other financial obligation issued by an insurer, nor does it address the suitability of any particular policy or contract for a specific purpose or purchaser.

A Best's Issue/Issuer Credit Rating is an opinion regarding the relative future credit risk of an entity, a credit commitment or a debt or debt-like security.

Credit risk is the risk that an entity may not meet its contractual, financial obligations as they come due. These credit ratings do not address any other risk, including but not limited to liquidity risk, market value risk or price volatility of rated securities. The rating is not a recommendation to buy, sell or hold any securities, insurance policies, contracts or any other financial obligations, nor does it address the suitability of any particular financial obligation for a specific purpose or purchaser.

In arriving at a rating decision, AM Best relies on third-party audited financial data and/or other information provided to it. While this information is believed to be reliable, AM Best does not independently verify the accuracy or reliability of the information. Any and all ratings, opinions and information contained herein are provided "as is," without any express or implied warranty.

Visit https://www.ambest.com/ratings/index.html for additional information or https://www.ambest.com/terms.html for details on the Terms of Use. For current ratings visit www.ambest.com/terms.html for additional information or https://www.ambest.com/terms.html for details on the Terms of Use. For current ratings visit www.ambest.com/terms.html for additional information or https://www.ambest.com/terms.html for additional information or https://www.ambest.com/terms.html<

Copyright @ 2024 A.M. Best Company, Inc. and/or its affiliates. ALL RIGHTS RESERVED. No portion of the content may be reproduced, distributed, or stored in a database or retrieval system, or transmitted, or uploaded into any external applications, bots or websites, including those using artificial intelligence technologies such as large language models and generative Artificial Intelligence in any form or by any means without the prior written permission of AM Best. AM Best does not warrant the accuracy, completeness, or timeliness of the AM Best content. While the content was obtained from sources believed to be reliable, its accuracy is not guaranteed. You specifically acknowledge that neither AM Best nor the content gives any investment, financial, tax, insurance, or legal advice. You are solely responsible for seeking competent professional advice before making any investment, financial, tax or insurance decision. For additional details, refer to our Terms of Use available at the AM Best website: www.ambest.com/ terms. All information contained herein was obtained by AM BEST from sources believed by it to be accurate and reliable. Notwithstanding the foregoing, AM BEST does not make any representation or warranty, expressed or implied, as to the accuracy or completeness of the information contained herein, and all such information is provided on an "as is" and "as available" basis, without any warranties of any kind, either express or implied. Under no circumstances shall AM BEST have any liability to any person or entity for (a) any loss or damage of any kind, in whole or in part caused by, resulting from, or relating to, any error (negligent or otherwise) or other circumstance or contingency within or outside the control of AM BEST or any of its directors, officers, employees, or agents in connection with the procurement, collection, compilation, analysis, interpretation, communication, publication or delivery of any such information, or (b) any direct, indirect, special, consequential, compensatory, punitive or incidental damages whatsoever (including without limitation, personal injury, pain and suffering, emotional distress, loss of revenue, loss of present or prospective profits, loss of business or anticipated savings, or loss of goodwill) resulting from the use of, or inability to use, any such information, in each case, regardless of (i) whether AM BEST was advised in advance of the possibility of such damages, (ii) whether such damages were foreseeable, and (iii) the legal or equitable theory (contract, tort or otherwise) upon which the claim is based. The credit ratings, performance assessments, financial reporting analysis, projections, and any other observation, position or conclusion constituting part of the information contained herein are, and shall be construed solely as, statements of opinion and not statements of fact or recommendations to purchase, sell or hold any securities, insurance policies, contracts or any other financial obligations, nor do they individually or collectively address the suitability of any particular financial obligation for a specific purpose or purchaser. Credit risk is the risk that an entity may not meet its contractual, financial obligations as they come due. Service performance risk is the risk that an entity may not meet its contractual service performance obligations on behalf of its insurance partners. Consequently, neither credit ratings nor performance assessments address any other risk, including but not limited to, liquidity risk, market value risk or price volatility of rated securities. NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR ASSESSMENT OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY AM BEST IN ANY FORM OR MANNER WHATSOEVER. Each credit rating, performance assessment or other opinion must be weighed solely as one factor in any investment or purchasing decision made by or on behalf of any user of the information contained herein. Each such user will, with due care, make its own study and evaluation of each security or other financial obligation, and of each issuer and guarantor of, and each provider of credit support, and an independent view of service provider performance for, each security or other financial obligation that it may consider purchasing, holding, or selling or for each service contract that it may consider entering into. For additional detail on credit ratings or performance assessments, and their respective scales, usage, and limitations, refer to the Guide to Best's Credit Ratings (http://www.ambest.com/ratings/index.html) or the Guide to Best's Performance Assessments (https://www.ambest.com/ratings/assessmentMethodology.html).



Page 16 of 16 August 29, 2024